

The background features several overlapping, semi-transparent green dotted arcs that sweep across the slide, creating a sense of movement and connection.

Building Resilient Watershed Restoration Partnerships

ACWA Conference July 2015

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Who are you?

- Size and location
- Different relationships

What are your goals?

- Community Participation
- Project vs Program
- Access
- Recognition
- Leverage
- Outsourcing
- Shared Responsibility

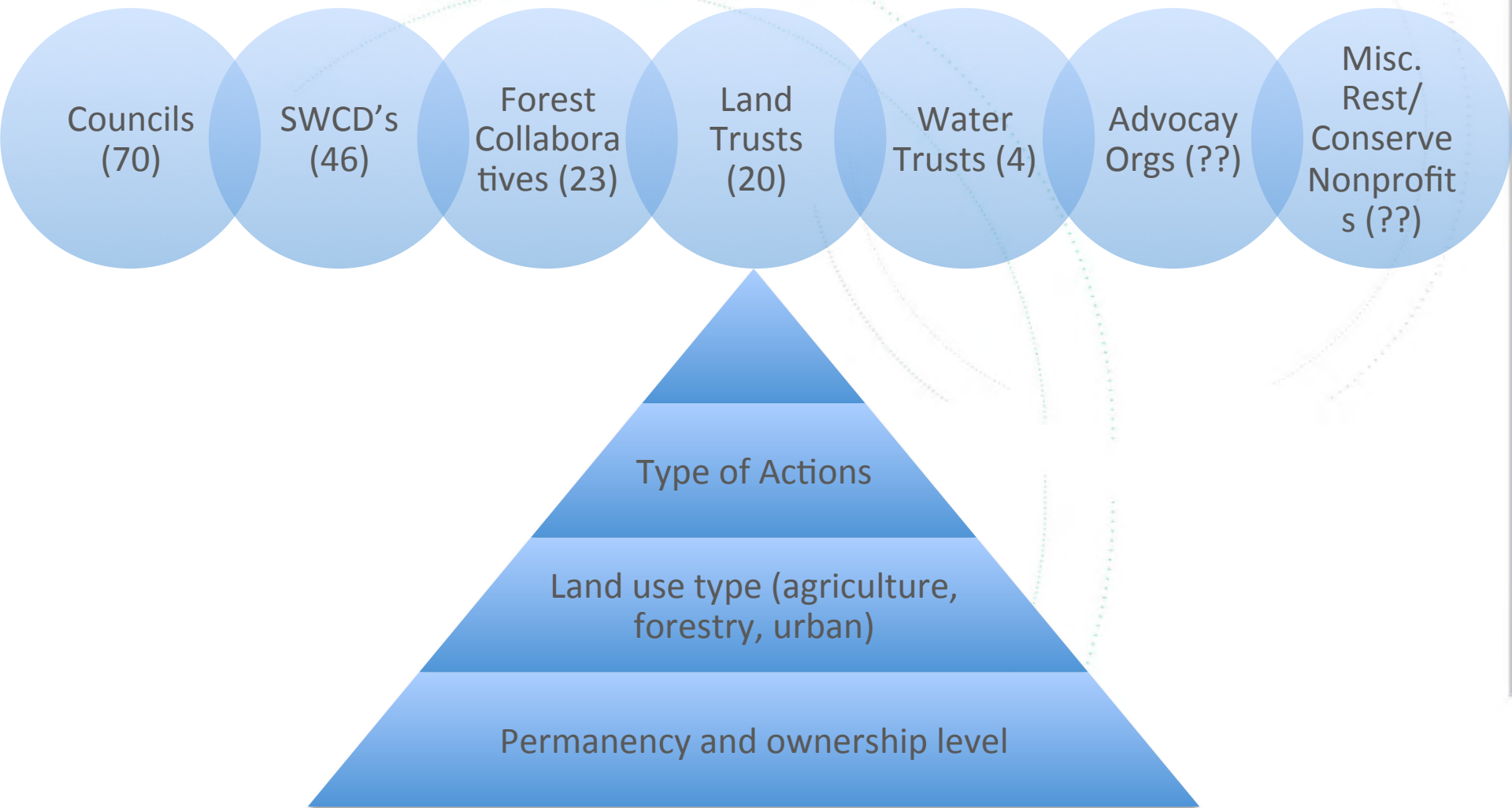


Type of Conservation Work?

Diverse services driven by staff expertise
Access to land driven by relationships and reputation
Eco-regional context and experience critical



Who is your Nonprofit Match?



Research Multiple Organizations



Evaluate Organizational Capabilities



Ask Questions of Organization and Staff

Organization



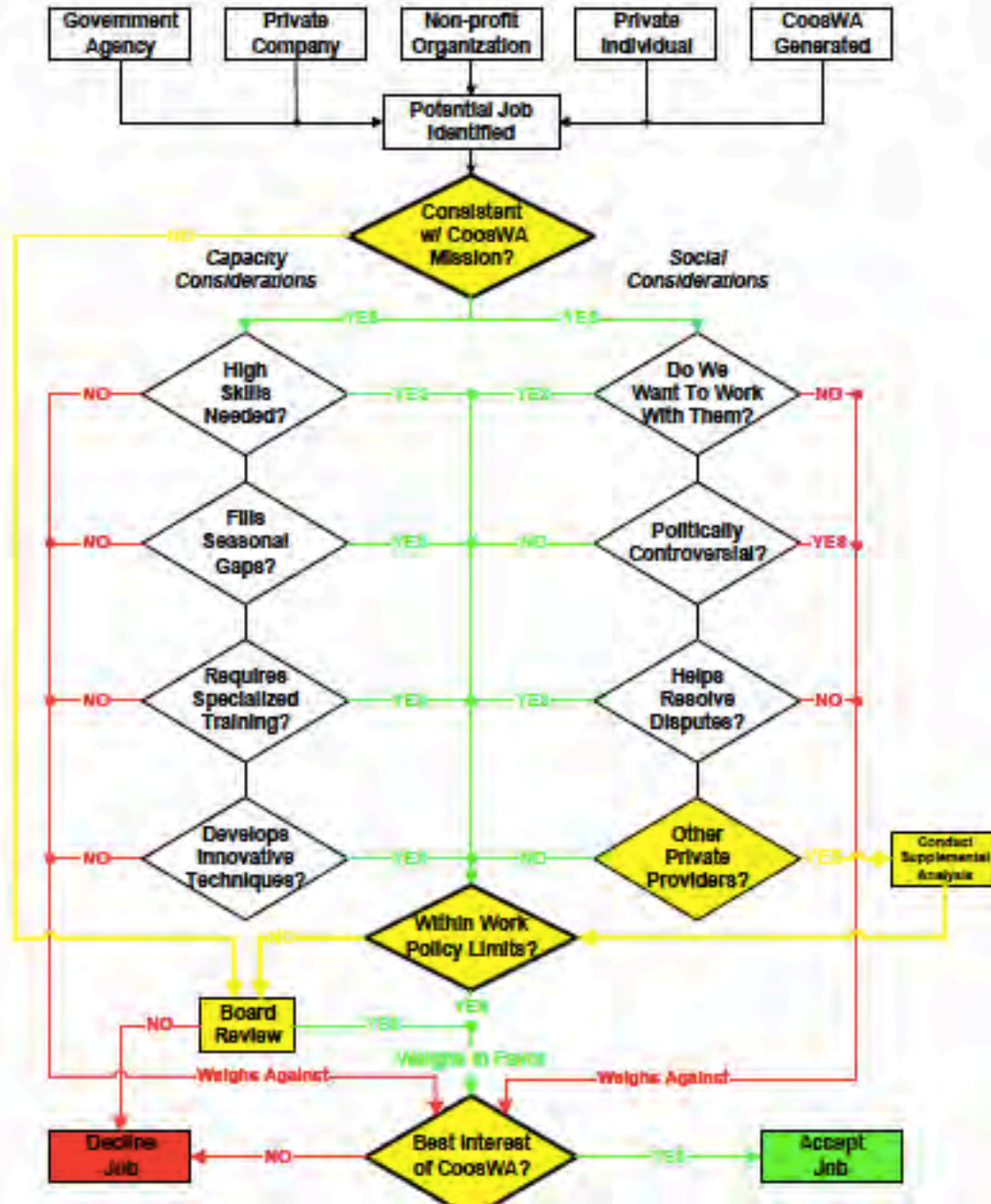
- Strategic Plan?
- Successful projects over years?
- Systems to monitor, track (GIS, Database)?
- Strengths, niches defined?

Staff

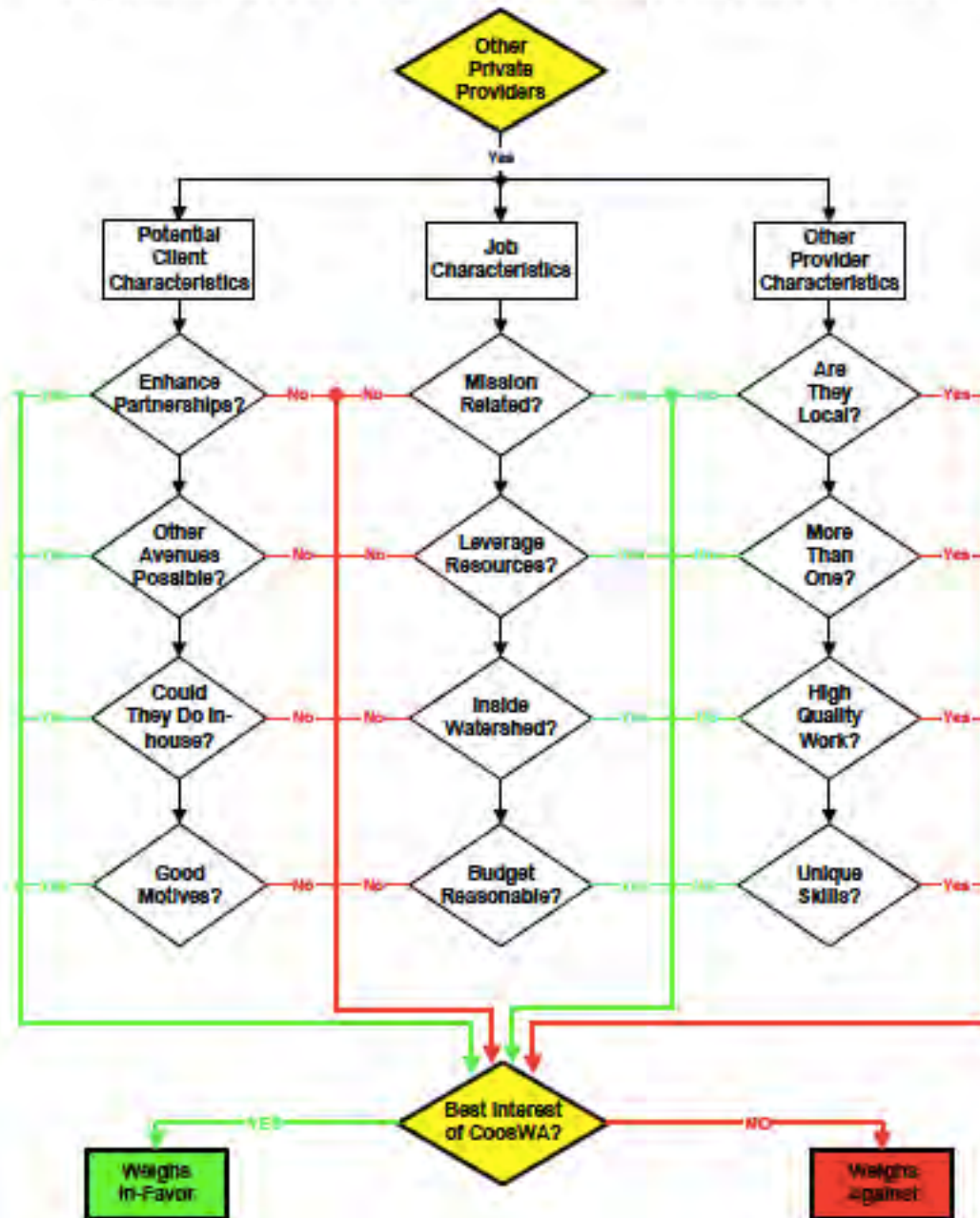


- Professional expertise?
- Retention levels?
- Landowner Access success, tracking?
- Leverage other funds to expand impact?

Process Used to Evaluate Potential Fee-for-Service Opportunitis



Supplemental Fee-for-Service Decision Process Where Competition is Possible



Take Homes

Programs favored over projects

Actively manage risks for all parties

Watch for mismatched objectives

Set expectations with solid agreements /contracts

Value in building local capacity for the long term

Take time to build trust and understanding



Open Discussion





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